

# THOMSON REUTERS GUIDANCE DATAFEED

COMPANY EXPECTATIONS AND I/B/E/S ESTIMATES SIDE-BY-SIDE AND DIRECT FROM THE SOURCE

## A POWERFUL COMBINATION

Guidance is more than earnings per share. It's the barometer of a company's financial viability. And when it's combined with analyst estimates, it is one of a kind. Bringing I/B/E/S Estimates and Guidance together into one consistent format allows you to perform true comparisons. Directly compare analyst and management expectations on company performance, safe in the knowledge that they are using the same accounting basis for consistent analysis. Observe and gauge the reaction of analysts to corporate statements with the 'I/B/E/S Mean Estimates at Time of Guidance'. With this insight you can fully evaluate a company's earnings potential and get the complete picture.

## GET CLEAR DIRECTION

Earnings Guidance provides you with comments directly from management about future expectations. These 'forward-looking statements' focus on sales or earnings expectations in light of industry trends. With this insight you can more fully evaluate the company's earnings potential and get the complete outlook picture.

Fully understand company performance with our collection of company expectations from historical and current disclosures. The information is provided with the full revision history, enabling you to track management guidance over time. Reduce the amount of time you spend manually sorting through multiple sources with Thomson Reuters Guidance.

## GUIDANCE YOU CAN TRUST

With I/B/E/S and Guidance you get a powerful datafeed for quantitative analysis in one convenient place.

- **Unique offering** – You get the only global Guidance feed available in the market that is fully integrated with I/B/E/S Estimates from Thomson Reuters
- **Extended history** – Our historical database provides a deep level of data for back testing purposes dating back to 2002, plus extended history in textual format back to 1994 for North American companies
- **Consistency** – Guidance and related I/B/E/S Estimates are provided on the same accounting basis to ensure accurate comparability

CPX	CAPITAL EXPENDITURE
DPS	DIVIDENDS PER SHARE
EBS	EBITDA PER SHARE
EBT	EBITDA
EPS	EARNINGS PER SHARE
FFO	FUNDS FROM OPERATIONS PER SHARE
GPS	FULLY REPORTED EARNINGS PER SHARE
GRM	GROSS MARGIN
NET	NET INCOME
OPR	OPERATING PROFIT
PRE	PRETAX INCOME
ROA	RETURN ON ASSETS (%)
ROE	RETURN ON EQUITY (%)
SAL	SALES

- **Market-moving data** – Feed the same information into your quantitative models that the investment community is seeing and acting upon
- **Fielded data** – Get data that is ready for use in your systems. Numerical data is extracted from the announcement text and tagged by our highly trained analysts
- **Enhanced methodology** – Each update includes a derived field indicating whether the guidance meets, beats, or falls short of the mean, providing a valuable signal for quant models
- **Analyze** – View historical guidance trends versus reported results using I/B/E/S Actuals
- **Measure** – Track the influence of company guidance on market sentiment

## CAPABILITIES THAT COUNT

When you need to analyze your full universe of stocks, the breadth of coverage and depth of data available makes a difference. It is important to get the complete story, in the most comprehensive way. With the Guidance Datafeed you have access to:

- Global coverage
- Historical content dating back to 1994
- Quantitative Guidance data across 14 measures
- Available for fiscal quarters and years
- Announcement dates and timestamps

## COMPREHENSIVE:

- Access a complete database of Guidance and I/B/E/S Estimates

## INSTITUTIONAL VIEW:

- View and act upon the same information as the investment community

## INTEGRATED:

- Co-mingled with I/B/E/S Estimate forecasts helps you evaluate performance more effectively

## ENHANCED METHODOLOGY:

- Each update includes a derived field indicating whether the Guidance meets, beats, or falls short of the I/B/E/S mean, providing a valuable signal for quant models

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