### Content Analysis and Natural Language Processing in the Social Media Era

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# Why is it important to learn content analysis of social media data (e.g., tweets)?

Traditional media data vs. social media data







#### Low

High

Massive, noisy, fragmented, exaggerated





#### Quick! You're in a room with no key, a chair, two paper clips, and a lightbulb. How do you defraud investors? | #AskJPM @jpmorgan #Anonymous

🛧 Reply 🔁 Retweet 🔺 Favorite 👓 More

# 6 steps



# Step 1: Identify social media sources based on research interests

social network (e.g., Facebook),
video-sharing (e.g., YouTube),
photo-sharing (e.g., Flickr),
product and service review (e.g., Yelp),
Emotions (e.g., Twitter).



#### **Essay 2 of my dissertation**

How do **social media coverage**, **national animosity**, and **nationalism** influence the diffusion of social disapproval from a home country to a host country?



## Step 2: Identify key search terms

Brand name, firm name, activities, events, and emotions related words.

My study: The screennames of MNEs (e.g., 3m).





### **Step 3: Write quarries to mine data**

### @3m OR to:3m OR from:3m OR #:3m





#### From: Jun 08, 2013 00:00

To: Aug 06, 2013 23:59

Filters: to:3dsystems OR to:3m OR to:aarcorp OR to:abbottglobal OR to:aci\_worldwide OR to:adi\_news OR to:ADMupdates OR to:adtran OR to:advenergy OR to:AdventSoftware OR to:aecom OR to:agcocorp OR to:agilent OR to:aiginsurance OR to:airproducts OR to:akamai OR to:alere OR to:Allscripts OR to:alphatecspine OR to:altramotion OR to:amazon OR to:amd OR to:americanaxle OR to:americanexpress OR to:amerigas OR to:ametekinc OR to:ansys OR to:Aon\_plc OR to:ap OR to:apachecorp OR to:aplncdsgn OR to:apogeeglass OR to:applied\_ind OR to:aptar OR to:arrow\_dot\_com OR to:ashlandinc OR to:badger\_meter OR to:baldwin\_corp OR to:ballcorphq OR to:baxter\_intl OR to:bdandco OR to:BeaconCareers OR to:BeldenInc OR to:BemisCompanyInc OR to:bettykdevita OR to:bhinc OR to:BigLots OR to:biogen OR to:biomedrealty OR to:blackbaud OR to:blackboard OR to:blackrock OR to:blackstone OR to:BlountCareers OR to:broadridge OR to:bruker OR to:cabotcorp OR to:caip OR to:blackrock OR to:blackstone OR to:brinks OR to:broadridge OR to:bruker OR to:cabotcorp OR to:companyInc OR to:blackstone OR to:blackstone OR to:broadridge OR to:bruker OR to:cabotcorp OR to:companyInc OR to:blackstone OR to:blackstone OR to:broadridge OR to:bruker OR to:cabotcorp OR to:companyInc OR to:blackstone OR to:blackstone OR to:broadridge OR to:bruker OR to:cabotcorp OR to:companyInc OR to:blackstone OR to:blackstone OR to:broadridge OR to:bruker OR to:cabotcorp OR



### Step 4: Reorganize raw data

iso\_tanguage\_code : en },

. . . . . .

. . .

```
"created at":"Fri May 31 06:16:35 +0000 2013",
"id":340351078228971521,
"id str":"340351078228971521",
"text":"#missyou #rip #grandpa #untilwemeetagain #guardianangel http:\/\/t.co\/ZGV4N6qq
"source":"\u003ca href=\"http:\/\/www.apple.com\" rel=\"nofollow\"\u003ePhotos on iOS\u
"truncated":false,"in reply to status id":null,
"in reply to status id str":null,
"in reply to user id":null,
"in reply to user id str":null,
"in reply to screen name":null,
"user":{"id":212277942,
       "id str":"212277942",
        "name":"Jennara \u2741 Grandis",
        "screen name":"jgrandis",
        "location":"New York".
        "description":"",
        "url":null,
        "entities":{"description":{"urls":[]}},
        "protected":false,
        "followers count":35,
```

# Step 4: Reorganize raw data

Timestamp	Stakeholder_name	Geo_location	Firm	Text					
8/3/11 1:43 AM	maartjemutsaers	Tilburg	3M	@3m Des	tine bij #3fr	n , o wat h	eb ik zin in	16 oktobe	r @0:
8/3/11 6:06 AM	Mohab11		3M	@3m 7az	mbol : mub	arak el mo	tham te7e	b te2ol eh l	le mo
8/4/11 5:16 AM	kobusvanniekerk	johannesburg, South africa	3M	@3M - wi	here ideas n	nultiplyh	ave a good	l idea. Duc	k tap
8/4/11 8:46 AM	bulldawgmktginc	Moorseville, NC	3M	Be sure to	stop by the	e @3M dis	play @Iow	a Speedwa	y this
8/4/11 1:57 PM	MamaRiceCake	Lower Alabama (the OTHE	3M	Back to So	chool ain't h	appenin' a	t my hous	e without P	ost-l
8/4/11 10:07 PM	themommyfiles	Pismo Beach, California	3M	Hoping Ad	dvil kicks in	because I ł	nave a kille	r headache	e righ
8/5/11 1:36 PM	mikecook49	Minnesota	3M	Jay Haas a	aces fourth	hole in ope	ening roun	d of @3M	Cham
8/5/11 3:42 PM	psujewels	lehigh valley pa	3M	Thank u @	@3M for my	back to sc	hool kit I h	eart post it	t http



### Step 5: Process data

### Cleaning

- 1. Generate the plain English text excluding hashtags, screennames and URLs.
- 2. Clean the plain English texts by reducing them to the lower case, removing numbers and punctuations.
- 3. Stem each word to its root form.



## Step 5: Process data

### **Match conversation**

- 1. Whether a firm is the author (i.e., who posted the tweet) or recipient (i.e., being asked)?
- 2. Classify each tweet as "in" (i.e., incoming from a stakeholder to a firm) or "out" (i.e., outgoing from a firm to a stakeholder).
- 3. In the tweets classified as "in," identify they are responses or initial posts.



### **Step 6: Generate variables**

**Event:** Topic modeling

Speed: Timestamps

**Emotionality**: "afinn" indices. Finn Arup Nielsen (2011) "A new ANEW: Evaluation of a word list for sentiment analysis in microblogs"

**Communality**: Communication network built by tweets and retweets.

**Country:** Identify countries of twitters users' self-reported locations ("NYU," "New York" or "New York University"  $\rightarrow$  USA)



# **Challenges and opportunities**

Overwhelming amount of data; Multiple languages; Lack context

The spread of fake tweets, celebrity tweets

and political tweets.



### Thank you!

### Any questions please contact wangxinr@missouri.edu





CATE STORM @Cate\_Storm



### **#McDStories** Take a McDonalds fry, let it sit for 6 months. It will not deteriorate or spoil like a normal potato. It will remain how it was

3:22 PM - 18 Jan 2012

21 RETWEETS 1 FAVORITE



#### **DATA & SAMPLES**

MNE major overseas ownership (SDC M&A and JV databases) (Li et al., *SMJ*, 2017; Xia, *SMJ*, 2011; Makino & Beamish, *JIBS*, 1998).

Negative events (RavenPack) (Dang, JFE, 2015; Dai et al., JAR, 2015)

Blogs and Twitter posts (RavenPack & Twitter) (Hewett et al., J of Marketing, 2016; Ma et al., MS, 2015)

#### SAMPLE SIZE

Unit of analysis: national dyadic observations of a negative MNE event.
32,007 firm-event-national dyadic observations.
482 US-based MNEs, and 48 host countries during 2007 to 2014.
9,699,177 tweets and 186,937 blog posts .



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#### One time I walked into McDonalds and I could smell Type 2 diabetes floating in the air and I threw up. **#McDStories**



3:30 PM - 18 Jan 12 via Twitter for iPhone · Embed this Tweet

← Reply 13 Retweet ★ Favorite